

Director, Battery Energy Storage System (BESS) Service

Location: Heathrow, FL / Hybrid / Remote

About Prevalon

Prevalon Energy LLC (Prevalon), a Mitsubishi Power Americas and EES joint venture, is a leading global energy storage technology and services company that is empowering companies to deploy flexible energy solutions and accelerate a more sustainable energy future.

With 10 years of global battery energy storage experience and over 3 GWh of utility-scale battery energy storage projects deployed, Prevalon develops an end-to-end integrated battery energy storage solution that delivers throughout the entire lifecycle of your project and ensures performance.

Working with our customers to develop a solution to meet the demands of their energy system today and into the future, we are grounded by the principles of commitment, reliability and expertise to guide our decision making, design philosophy, and relationship building.

Our Culture and Values

Responsibility

Safety is at the core of everything we do. From the well-being and health of people to the quality of the products we develop and implement, sustainability is the foundation of our operations. Our expertise guides our decision-making and design development, and lives at the core of our mission.

Community

People are the focus and heartbeat of what we do. We prioritize the well-being of our customers, employees, and communities we work with. Through teamwork, collaboration, and open communication, we work together to continuously innovate.

Innovation

We value and encourage creativity in the ways we work and are always forward thinking. We embrace diversity of thought and adapt to emerging trends and technologies. We recognize the importance of respecting traditions but not beholden by them.

Accountability

We are focused on taking responsibility and ownership for our actions and decisions. We deliver on promises in a transparent and reliable manner. We are accountable in our commitment to sustainable practices and products.

Job Description

Are you excited by the challenge of working in a start-up atmosphere with a purpose? Do you want to play a critical role with a leading battery energy storage company?

Prevalon is seeking a dynamic individual for the role of Director, Battery Energy Storage System (BESS) Service. In this key leadership position, you will be responsible for overseeing and guiding a team of field service personnel, engineers, vendors, and contractors. Your primary focus will be to ensure the successful delivery of service work on Battery Energy Storage Systems (BESS) plants, while also managing Long Term Service Agreements (LTSA's) to guarantee contract compliance. As the Director, you will play a pivotal role in developing strategies, setting budgets, and implementing policies to optimize field service operations.

Key Responsibilities Include:

Supervisory Responsibilities:

- Manage and direct a team of field service personnel, engineers, vendors, and contractors.
- Provide management guidance, support, and commercial and technical expertise to the team.
- Conduct performance evaluations and provide coaching and development opportunities as needed.

Essential Duties and Responsibilities:

- Lead and manage a diverse team of field service personnel, engineers, and contractors, providing guidance, support, and technical expertise.
- Develop functional strategies and budgets to meet the demands of field service operations, ensuring efficient delivery of service needs.
- Collaborate closely with the Environmental Health and Safety (EHS) department to enforce safety compliance standards.
- Address internal, vendor, and customer issues affecting service project delivery, and escalate as necessary.
- Manage Long Term Service Agreements (LTSA's) to ensure contract compliance, including P&L responsibility for Service Agreements up to \$20M+ in value.
- Oversee the execution of LTSA contracts for battery energy storage projects, working in collaboration with relevant functional groups such as Finance, Accounting, Engineering, Supply Chain, EHS, Project Management, and Contract Management.
- Manage overall maintenance plans and planned maintenance schedules, ensuring adherence to budgets and safety/quality plans throughout the service life cycle.
- Supervise subcontractors to ensure quality, schedule adherence, and safety compliance.
- Proactively engage with customers, suppliers, partners, sales, and senior management to meet LTSA deliverables and contract requirements.
- Conduct budget reviews, revenue forecasts, and cash flow analysis, proposing mitigation strategies as needed.
- Implement effective contract management and change control processes to ensure transparent performance of contract obligations.
- Interface with customers to understand their needs, improve communication, and plan outage requirements.

- Collaborate with Engineering teams, vendors, and contractors to analyze and address product issues affecting LTSA Contracts, ensuring corrective actions are taken.
- Develop and issue LTSA documentation including technical reports, outage reports, and customer performance reports.

Knowledge, Skills, and Abilities:

- Strong commercial acumen on contract terms and conditions.
- Ability to read electrical and/or mechanical drawings.
- Familiarity with electrical test equipment and project management tools.
- Strong environmental, health, and safety knowledge.
- Proficiency in Microsoft Office and project management software.
- Excellent verbal and written communication skills.

Other

- Ability to travel up to 25% to job sites, including some international travel.
- Willingness to spend up to 2 weeks at a time at job sites as needed.

Core Qualifications

- Bachelor's degree in engineering or equivalent experience in the power generation industry.
- 10+ years of service experience (LTSA's) in the power generation industry.
- 2+ years of experience in energy storage or related field.
- 5+ years of progressive managerial experience.