

Vice President, Battery Energy Storage System (BESS) Service

Location: Heathrow, FL / Hybrid / Remote

About Prevalon

Prevalon Energy LLC (Prevalon), a Mitsubishi Power Americas and EES joint venture, is a leading global energy storage technology and services company that is empowering companies to deploy flexible energy solutions and accelerate a more sustainable energy future.

With 10 years of global battery energy storage experience and over 3 GWh of utility-scale battery energy storage projects deployed, Prevalon develops an end-to-end integrated battery energy storage solution that delivers throughout the entire lifecycle of your project and ensures performance.

Working with our customers to develop a solution to meet the demands of their energy system today and into the future, we are grounded by the principles of commitment, reliability and expertise to guide our decision making, design philosophy, and relationship building.

Our Culture and Values

Responsibility

Safety is at the core of everything we do. From the well-being and health of people to the quality of the products we develop and implement, sustainability is the foundation of our operations. Our expertise guides our decision-making and design development, and lives at the core of our mission.

Community

People are the focus and heartbeat of what we do. We prioritize the well-being of our customers, employees, and communities we work with. Through teamwork, collaboration, and open communication, we work together to continuously innovate.

Innovation

We value and encourage creativity in the ways we work and are always forward thinking. We embrace diversity of thought and adapt to emerging trends and technologies. We recognize the importance of respecting traditions but not beholden by them.

Accountability

We are focused on taking responsibility and ownership for our actions and decisions. We deliver on promises in a transparent and reliable manner. We are accountable in our commitment to sustainable practices and products.

Job Description

Are you excited by the challenge of working in a start-up atmosphere with a purpose? Do you want to play a critical role with a leading battery energy storage company?

Prevalon is seeking a highly experienced and visionary individual for the position of Vice President (VP) of Battery Energy Storage System (BESS) Service. As the VP, you will be entrusted with the strategic leadership and oversight of our entire BESS service division. Your role will involve guiding and directing a team of Directors, Managers, Engineers, and field service professionals to ensure the effective delivery of service solutions for our BESS plants. This is a senior leadership role that requires a forward-thinking mindset, strong managerial acumen, and a deep understanding of the energy storage industry.

Key Responsibilities Include:

Supervisory Responsibilities:

- Manage and direct a team of Directors, Managers, Engineer, field service professionals, vendors, and contractors.
- Provide management guidance, support, and commercial and technical expertise to the team.
- Conduct performance evaluations and provide coaching and development opportunities as needed.

Essential Duties and Responsibilities:

- Provide strategic direction and leadership to the BESS service division, overseeing a team of Directors, Managers, Engineers, and field service professionals.
- Develop and implement comprehensive strategies to optimize the delivery of service solutions for BESS plants, ensuring alignment with organizational goals and objectives.
- Drive operational excellence and efficiency across the service division, identifying opportunities for process improvement and innovation.
- Collaborate closely with cross-functional teams, including Engineering, Finance, Sales, and Operations, to ensure seamless integration and delivery of service offerings.
- Foster a culture of safety, quality, and continuous improvement within the service division, promoting adherence to industry best practices and regulatory standards.
- Establish and maintain strong relationships with key stakeholders, including customers, suppliers, partners, and regulatory bodies, to drive customer satisfaction and business growth.
- Provide leadership and guidance to Directors, Managers, and Engineers within the BESS service division, supporting their professional development and growth.
- Oversee the management of Long Term Service Agreements (LTSA's) and other service contracts, ensuring compliance, profitability, and customer satisfaction.
- Drive financial performance and accountability within the service division, managing budgets, forecasting revenue, and implementing cost-saving initiatives.
- Monitor market trends, technological advancements, and competitive landscape within the energy storage industry, informing strategic decision-making and business planning.

Knowledge, Skills, and Abilities:

- Strong commercial acumen on contract terms and conditions.
- Technical proficiency related to power generation equipment.
- Familiarity with electrical equipment and project management tools.
- Strong environmental, health, and safety knowledge.
- Proficiency in Microsoft Office and project management software.
- Excellent verbal and written communication skills.

Other

- Ability to travel up to 25% to job sites, including some international travel.

Core Qualifications

- Bachelor's degree in engineering or equivalent experience in the power generation industry.
- 15+ years of service experience (LTSA's) in the power generation industry.
- 5+ years of experience in energy storage or related field.
- 10+ years of progressive managerial experience.